

Winning woman: Kele Mogotsi

How Incentive Travel has given her the opportunity to live her passion and see the world.



The long hours, the travelling and being able to manage groups of high performing individuals challenges a person to develop excellent organisational skills, become an expert communicator and demonstrate that you can remain calm under pressure,” says Kele.

“Kele has the uncanny ability to manage a large group of people super effectively and with an intense amount of professionalism. Her personality is such a magnet and the travelers just love engaging with her during a travel trip” remarked Gustav Lammerding, Marketing Director of Uwin Iwin Incentives

Her responsibilities include taking care of every aspect of incentive travel groups, from source to production. International group travel relies on meticulous planning to provide unique and pleasurable experiences. “Creativity is critical in the success of an incentive programme, so you will always have to come up with new ideas and offer something a normal traveller wouldn’t usually do on their own.” She not only creatively develops these experiences, but also accompanies the group during the trip, so they won’t have to lift a finger.

“It is all about making special memories that will last a lifetime,” she explains.

The job takes her away from home a lot, needless to say, and you can catch her on a plane to Vietnam or Brazil or some other exotic destination at any given week.

Kele says she relies on her support structure at home and in the office to get everything done and running smoothly. “This is a challenging job, but I am grateful towards Uwin Iwin and the management team. They believe in me, support me and make me challenge myself to grow even more. My husband is also in the entertainment industry and understands the challenges it entails.”

She makes use of the support the Society for Incentive Travel Excellence offers through their membership. They offer regular webinars, case studies and training through networking. There is an annual SITE Conference where members can tap into the great knowledge base that attends from across the world.

“The exposure I receive with Uwin Iwin Incentives, a truly forward thinking performance improvement business, is invaluable. It can be tough being a woman in charge, but it is also very satisfying and rewarding, if you work for, and with, the right company;” says Kele.

The first black African female to be awarded the Certified Incentive Specialist qualification.

“I’m proud of Kele. She is a talented, determined and diligent professional who I’m proud to have mentored. My job is all about growing future leadership in our business and Kele is one of our excellent winners. She is an exceptional people person and a ‘future fit’ new generation leader;” says David Sand, CEO Uwin Iwin International. ■

Contact Kele at kele@uwiniwin.co.za or visit www.uwiniwin.net to find out more about incentive travel.

Kele Mogotsi is the Head of Incentive Travel at Uwin Iwin Incentives.

She is also the youngest and first black woman from Africa to be awarded the Society for Incentive Travel Excellence (SITE) Certified Incentive Specialist (CIS) credentials in Frankfurt, Germany. Meet this dynamic woman, pushing the boundaries of what it means to deliver exceptional incentive travel experiences.

Uwin Iwin Incentives is a leading international performance improvement provider, with a BBBEE Level 1 rating. One of the most popular and rewarding services they specialise in, is incentive travel for high performing individuals. This is where Kele has found her sweet spot.

Kele says she has always had a passion for travelling and after finishing school she completed a Diploma in Retail Travel. She worked in the consumer travel industry for a while before her path crossed with Uwin Iwin and the ultimate incentive travel rewards it offers.

“This is a job that always keeps you on your toes and fills your mind with wonder and creativity at the amount of beauty and unforgettable experiences there are out there.